

CAPABILITY · ANTHROPIC CLAUDE · MICROSOFT 365 COPILOT

AI Enablement

Stand up Anthropic Claude or Microsoft 365 Copilot — properly governed, deeply integrated, ready to use — in weeks, not quarters.

Most companies are doing AI wrong — either chaos (employees on personal Claude or ChatGPT accounts pasting in client data) or frozen (IT and legal can't approve a deployment without governance nobody has built). Corvell deploys Anthropic Claude and Microsoft 365 Copilot the way a Fortune 100 IT organization would: identity binding, least-privilege connectors, documented runbooks, custom skills or grounded Copilot agents, and contractual artifacts your procurement and legal teams will sign off on. Discovery picks the right platform for your stack; some clients run both. We do this in weeks, not quarters, because we use the same playbook to run Corvell.

THREE FIXED-FEE TIERS

TIER 01

Starter

3–4 weeks · fixed fee

BEST FOR

New to AI; need a clean foundation before scaling.

INCLUDES

- Workspace provisioning — Claude Teams or M365 Copilot
- Identity binding + domain controls
- Microsoft 365 connector (read-only, least-privilege)
- 2–3 starter skills (Claude) or grounded Copilot prompts (M365)
- Admin runbook
- 4 hrs of executive + admin training
- 30-day post-launch support

TIER 02

Pro

MOST POPULAR

6–8 weeks · fixed fee

BEST FOR

AI as a competitive lever; ready to invest in custom skills + integrations.

INCLUDES

- Everything in Starter
- Custom skill library (Claude) or Copilot agent + prompt library (M365) — 5–10 total
- Cowork project templates (Claude) or Copilot agent / prompt packs (M365) for top 3 workflows
- Integration with up to 3 systems — MCP (Claude) or Graph + Copilot Studio (M365)
- Compliance package — AI Tools clause, AUP, sub-processor disclosure, DLP posture
- 8 hrs training across exec, admin, power-user
- 60-day post-launch support

TIER 03

Managed AI Enablement

Ongoing · 6–mo. minimum

BEST FOR

AI as a continuous capability — adding skills, expanding connectors, governing usage.

INCLUDES

- Continuous skill / Copilot agent development — 2–4 per quarter
- Connector management — MCP, Graph, Copilot Studio
- Quarterly governance review — usage, security, compliance
- User support and adoption coaching
- Roadmap planning across Anthropic and Microsoft 365 Copilot
- Quarterly business review with executive sponsor

WHAT YOU GET

- **A properly provisioned workspace**
Claude Teams or Enterprise, or a Microsoft 365 Copilot tenant – identity-bound, locked down, tied into Entra and Conditional Access.
- **A documented admin runbook**
Roles, security model, recovery procedures, and upgrade triggers – your IT team can maintain it after we leave.
- **Custom skills or grounded Copilot agents**
Encoding your company's institutional knowledge: sales playbooks, SOPs, brand voice, regulatory requirements.
- **Connectors at least-privilege scope**
MCP servers across Microsoft 365, Salesforce, ERP, document stores (Claude); Graph connectors and Copilot Studio actions (M365 Copilot).
- **Reusable workflow templates**
Cowork project templates (Claude) or Copilot agent / prompt packs (M365) that turn one-off conversations into reproducible workflows.
- **Compliance-ready artifacts**
AI Tools contract clause, internal AUP, sub-processor disclosure, sensitivity-label / DLP posture – ready for procurement, legal, and clients.
- **A trained team that's using it**
Adoption metrics defined in the engagement – we measure on outcomes, not on whether the workspace is technically live.

THE PROCESS · 6 PHASES, NO SURPRISES

Discovery (1 wk) – workshop on current AI usage, stakeholder interviews, systems inventory and connector candidate list. Foundation Setup (1–2 wks) – workspace provisioning (Claude Teams / Enterprise or Microsoft 365 Copilot), identity binding (Entra / Okta / Google), connector enablement at least-privilege scope, Conditional Access alignment. Skills, Agents & Workflows (2–4 wks · Pro+) – author and test custom skills (Claude) or grounded Copilot agents and prompt packs (M365); build reusable templates; configure MCP integrations or Graph / Copilot Studio actions. Compliance & Documentation (1 wk) – AI Tools clause, internal AUP, sub-processor disclosure, admin runbook. Training & Launch (1 wk) – exec briefing, admin and power-user training, launch comms. Stabilize (30–60 days) – office hours, adoption tracking, first quarterly review.

WHY CORVELL

01

Operational rigor without enterprise overhead

We deploy AI the way a Fortune 100 would govern it, at mid-market pricing and timelines. The runbooks, skills, and Copilot agents we deliver are the same artifacts running Corvell internally — production-tested, not theoretical.

02

Two platforms, deep on both

We go deep on Anthropic Claude and Microsoft 365 Copilot. Discovery picks the right one for your stack — Microsoft 365 Copilot when the day happens inside Word, Excel, Outlook, Teams, and SharePoint; Claude when you need long context, custom skills, or MCP connectors across non-Microsoft systems. Some clients run both. We're not platform-shopping for whichever pays us best this quarter.

03

Fixed fees, not time-and-materials

You sign a scope, we deliver. No meter running, no scope-creep invoices. Managed tier when you want continuous capability rather than a one-time project.

04

Founder-led, compliance-ready by default

You work with Ryan and Trevor on every engagement. No SDR funnel, no junior re-briefing. Every engagement produces the contractual and policy artifacts your procurement, legal, and security teams need — no retrofit.

ADD-ONS · BOLT ONTO ANY TIER

Custom skill / Copilot agent development

Purpose-built skills (Claude) or grounded Copilot agents and prompt packs (M365 Copilot) capturing a specific workflow, document set, or domain.

Custom MCP server development

Bespoke MCP server letting Claude read or write to a system without a stock connector — proprietary database, legacy ERP, domain-specific tool.

AI governance & policy package

Internal AI usage policy, employee AUP, customer-facing data-handling disclosures, and a board-ready governance summary.

Compliance audit preparation

SOC 2, HIPAA, or industry-specific audit-prep workstream covering AI tooling controls, data handling, vendor management, access reviews.

Book a 30-minute scoping call.

We'll walk your current AI posture, identify the right platform and tier, and quote a fixed fee. No proposal until we agree on scope.

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